

October 10, 2017



City of Irvine  
City Clerk's Office  
P. O. Box 19575  
Irvine, CA 92623-9575

RECEIVED  
CITY OF IRVINE  
CITY CLERK'S OFFICE  
2017 OCT 13 AM 10:24

Enclosed is my Lobbyist Quarterly Report of Activity for the third quarter of 2017.

Thank you,



Roger S. Faubel



CITY CLERK'S OFFICE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

RECEIVED  
CITY OF IRVINE  
CITY CLERK'S OFFICE  
2017 OCT 13 AM 10:22

**INSTRUCTIONS:**

Complete and return this form to: CITY OF IRVINE  
City Clerk's Office  
P.O. Box 19575  
Irvine, CA 92623-9575

**CHECK APPLICABLE REPORTING PERIOD:**

- Due April 15 (January 1 - March 31)
- Due July 15 (April 1 - June 30)
- Due October 15 (July 1 - September 30)
- Due January 15 (October 1 - December 31)

**NOTE:**

This report is required for lobbying activities for each Client for which compensation of \$10,000 or more was received during the applicable calendar quarter. There is no fee due with quarterly reports. However, if the report is not filed by the due date, it will be subject to a \$10/day delinquency fee per City Council Resolution 06-26.

## SECTION 1 - REGISTRANT LOBBYIST INFORMATION

NAME OF REGISTRANT			BUSINESS PHONE
Roger S. Faubel			(949) 768-1600
BUSINESS ADDRESS			BUSINESS FAX
25 Orchard			
CITY	STATE	ZIP	BUSINESS E-MAIL
Lake Forest	California	92630	rfaubel@faubelpublicaffairs.com
DESCRIBE NATURE OF YOUR BUSINESS			
Government Affairs Consulting			
NAME/POSITION OF EACH CITY OFFICIAL OR CITY OFFICIAL'S RELATIVE WHO IS EMPLOYED BY THE REGISTRANT			
N.A.			
IF REGISTRANT OR EMPLOYEE OF REGISTRANT IS A FORMER CITY OFFICIAL OR EMPLOYEE, LIST POSITION(S) HELD DURING THE PAST YEAR			
N.A.			

I AM FAMILIAR WITH THE PROVISIONS OF SECTION 1-6-107 OF THE IRVINE MUNICIPAL CODE. MY LOBBYING ACTIVITIES WILL NOT VIOLATE THOSE PROVISIONS.

*Roger S. Faubel*  
REGISTRANT LOBBYIST SIGNATURE

October 10, 2017  
DATE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to: 1. Provide information for <u>each</u> <i>new</i> Client since your last report filed. -AND/OR- 2. Report any changes in information for <u>each</u> <i>existing</i> Client since your last report filed.  <p style="text-align: center;"><i>This page may be duplicated for each Client.</i></p>	SELECT ONE: <input type="checkbox"/> NEW CLIENT IF NEW, DATE QUALIFIED: _____ <input checked="" type="checkbox"/> EXISTING CLIENT <input type="checkbox"/> NO NEW INFORMATION TO REPORT
--	---

<b>CLIENT NAME</b>			<b>PHONE</b>		
AECOM			(213) 593-8100		
<b>ADDRESS</b>			<b>DESCRIBE NATURE OF CLIENT'S BUSINESS</b>		
One California Plaza - 300 South Grand Avenue			Planning, Engineering and Construction Services		
<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>			
Los Angeles	California	90071			

**NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY**

N.A.

**NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT**

N.A.

**NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT**

Faubel Public Affairs

**NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT**

Roger S. Faubel

**BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT**

Business Development with the Great Park and City of Irvine.

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each *new* Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each *existing* Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE	
Tierra Verde Industries			(949) 551-0363	
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS	
P. O. Box 279			Green Waste & E-Recycling	
CITY	STATE	ZIP		
Irvine	California	92650		
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY				
N.A.				
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT				
N.A.				
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT				
Faubel Public Affairs				
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT				
Roger S. Faubel				
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT				
Lease Extension at the Great Park.				

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each *new* Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each *existing* Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE		
Waste Management			(714) 480-2315		
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS		
1800 S. Grand Avenue			Solid & Waste Recycling		
CITY	STATE	ZIP			
Santa Ana	California	92705			
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY					
N.A.					
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT					
N.A.					
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT					
Faubel Public Affairs					
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT					
Roger S. Faubel					
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT					
Discussion of Waste Management Services.					

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

AECOM

NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Waste Management

NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

<b>NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED</b>		
Tierra Verde Industries		
<input type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
<b>NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST</b>		
Roger S. Faubel		
<b>DESCRIPTION OF ISSUE/MUNICIPAL QUESTION</b>		
Consider possible lease extension at the Great Park.		
<b>DATE OF CONTACT</b>	<b>CITY OFFICIAL CONTACTED</b>	<b>TITLE OF CITY OFFICIAL CONTACTED</b>
07/14/2017	Melissa Fox	City Council Member
<b>OUTCOME OF CONTACT</b>		
Ongoing Discussion		

<b>NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED</b>		
Tierra Verde Industries		
<input type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
<b>NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST</b>		
Roger S. Faubel		
<b>DESCRIPTION OF ISSUE/MUNICIPAL QUESTION</b>		
Consider possible lease extension at the Great Park.		
<b>DATE OF CONTACT</b>	<b>CITY OFFICIAL CONTACTED</b>	<b>TITLE OF CITY OFFICIAL CONTACTED</b>
7/28/17 & 9/20/17	Don Wagner	Mayor
<b>OUTCOME OF CONTACT</b>		
Ongoing Discussion		

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

<b>NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED</b>		
Tierra Verde Industries		
<input type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
<b>NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST</b>		
Roger S. Faubel		
<b>DESCRIPTION OF ISSUE/MUNICIPAL QUESTION</b>		
Consider possible lease extension at the Great Park.		
<b>DATE OF CONTACT</b>	<b>CITY OFFICIAL CONTACTED</b>	<b>TITLE OF CITY OFFICIAL CONTACTED</b>
08/30/2017	Jeff Lalloway	City Council Member
<b>OUTCOME OF CONTACT</b>		
Ongoing Discussion		

<b>NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED</b>		
<input type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
<b>NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST</b>		
<b>DESCRIPTION OF ISSUE/MUNICIPAL QUESTION</b>		
<b>DATE OF CONTACT</b>	<b>CITY OFFICIAL CONTACTED</b>	<b>TITLE OF CITY OFFICIAL CONTACTED</b>
<b>OUTCOME OF CONTACT</b>		



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 4 - VERIFICATION OF REGISTRANT

I HAVE USED ALL REASONABLE DILIGENCE IN PREPARING THIS REPORT AND EACH OF THE SECTIONS HEREOF, AND I HAVE PERSONAL KNOWLEDGE OF THE MATTERS CONTAINED IN THIS REPORT.

I CERTIFY UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE FOREGOING IS TRUE AND CORRECT.

  
REGISTRANT LOBBYIST SIGNATURE

October 10, 2017

DATE

NOTE: A Basic Guide to Lobbying Registration and Disclosure in the City of Irvine, and the required registration and reporting forms are available by calling the City Clerk's Office at (949) 724-6205, or online at [www.ci.irvine.ca.us](http://www.ci.irvine.ca.us).



CITY CLERK'S OFFICE

LOBBYIST QUARTERLY REPORT OF ACTIVITY

INSTRUCTIONS:

Complete and return this form to: CITY OF IRVINE
City Clerk's Office
P.O. Box 19575
Irvine, CA 92623-9575

CHECK APPLICABLE REPORTING PERIOD:

- Due April 15 (January 1 - March 31)
Due July 15 (April 1 - June 30)
[X] Due October 15 (July 1 - September 30)
Due January 15 (October 1 - December 31)

RECEIVED
CITY OF IRVINE
CITY CLERK'S OFFICE
2017 OCT 19 AM 9:08
Postmarked Oct 16, 2017

NOTE:

This report is required for lobbying activities for each Client for which compensation of \$10,000 or more was received during the applicable calendar quarter. There is no fee due with quarterly reports. However, if the report is not filed by the due date, it will be subject to a \$10/day delinquency fee per City Council Resolution 06-26.

SECTION 1 - REGISTRANT LOBBYIST INFORMATION

Form with fields: NAME OF REGISTRANT (Sapetto Real Estate Solutions, Inc), BUSINESS PHONE ((949) 252-0841), BUSINESS ADDRESS (One Park Plaza, Suite 600 PMB313), BUSINESS FAX, CITY (Irvine), STATE (California), ZIP (92614), BUSINESS E-MAIL (psapetto@sapettorealestate.com), DESCRIBE NATURE OF YOUR BUSINESS (Land use Entitlement), NAME/POSITION OF EACH CITY OFFICIAL OR CITY OFFICIAL'S RELATIVE WHO IS EMPLOYED BY THE REGISTRANT (N/A), IF REGISTRANT OR EMPLOYEE OF REGISTRANT IS A FORMER CITY OFFICIAL OR EMPLOYEE, LIST POSITION(S) HELD DURING THE PAST YEAR (N/A).

I AM FAMILIAR WITH THE PROVISIONS OF SECTION 1-6-107 OF THE IRVINE MUNICIPAL CODE. MY LOBBYING ACTIVITIES WILL NOT VIOLATE THOSE PROVISIONS.

REGISTRANT LOBBYIST SIGNATURE (Handwritten signature) DATE 10/16/2017

# LOBBYIST INITIAL/ANNUAL REGISTRATION REPORT

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to: 1. Provide information for <u>each new</u> Client since your last report filed. -AND/OR- 2. Report any changes in information for <u>each existing</u> Client since your last report filed. <p style="text-align: center; font-style: italic;">This page may be duplicated for each Client.</p>	SELECT ONE: <input type="checkbox"/> NEW CLIENT IF NEW, DATE QUALIFIED: _____ <input checked="" type="checkbox"/> EXISTING CLIENT <input type="checkbox"/> NO NEW INFORMATION TO REPORT
---	---

CLIENT NAME Desmond Ventures			PHONE (714) 569-1000
ADDRESS 611 E Fourth Street, Suite 200			DESCRIBE NATURE OF CLIENT'S BUSINESS Property Owner
CITY Santa Ana	STATE California	ZIP 92701	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT, EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT Land Use Entitlement			

# LOBBYIST INITIAL/ANNUAL REGISTRATION REPORT

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each *new* Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each *existing* Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME Diamond Jamboree Ltd./ Diamond Plaza			PHONE (626) 285-5550
ADDRESS 900 South San Gabriel Square			DESCRIBE NATURE OF CLIENT'S BUSINESS Property Owner & Management
CITY San Gabriel	STATE California	ZIP 91776	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT Land Use Entitlement			

# LOBBYIST INITIAL/ANNUAL REGISTRATION REPORT

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each *new* Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each *existing* Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME Garden Communities			PHONE (858) 200-2244
ADDRESS 9110 Judicial Drive			DESCRIBE NATURE OF CLIENT'S BUSINESS Developer
CITY San Diego	STATE California	ZIP 92122	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT Land Use Entitlement			

# LOBBYIST INITIAL/ANNUAL REGISTRATION REPORT

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each *new* Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each *existing* Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME Masimo			PHONE (949) 297-7000
ADDRESS 52 Discovery			DESCRIBE NATURE OF CLIENT'S BUSINESS Property Owner, Medical Devices
CITY Irvine	STATE California	ZIP 92618	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT Land Use Entitlement			

# LOBBYIST INITIAL/ANNUAL REGISTRATION REPORT

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each new Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each existing Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME Sand Dollar Partners			PHONE (714) 840-4877
ADDRESS 4121 Warner Ave			DESCRIBE NATURE OF CLIENT'S BUSINESS Developer
CITY Huntington Beach	STATE California	ZIP 92649	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT Land Use Entitlement			

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED: Desmond Venture		
<input checked="" type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST		
DESCRIPTION OF ISSUE/MUNICIPAL QUESTION		
DATE OF CONTACT	CITY OFFICIAL CONTACTED	TITLE OF CITY OFFICIAL CONTACTED
OUTCOME OF CONTACT		

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED: Diamond Jamboree Ltd/Diamond Plaza		
<input checked="" type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST		
DESCRIPTION OF ISSUE/MUNICIPAL QUESTION		
DATE OF CONTACT	CITY OFFICIAL CONTACTED	TITLE OF CITY OFFICIAL CONTACTED
OUTCOME OF CONTACT		



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED		
Garden Communities		
<input checked="" type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST		
DESCRIPTION OF ISSUE/MUNICIPAL QUESTION		
DATE OF CONTACT	CITY OFFICIAL CONTACTED	TITLE OF CITY OFFICIAL CONTACTED
OUTCOME OF CONTACT		

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED		
Masimo		
<input checked="" type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST		
DESCRIPTION OF ISSUE/MUNICIPAL QUESTION		
DATE OF CONTACT	CITY OFFICIAL CONTACTED	TITLE OF CITY OFFICIAL CONTACTED
OUTCOME OF CONTACT		

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

*This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Sand Dollar Partners

NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

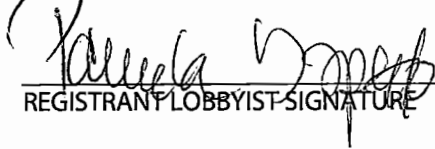
OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 4 - VERIFICATION OF REGISTRANT

I HAVE USED ALL REASONABLE DILIGENCE IN PREPARING THIS REPORT AND EACH OF THE SECTIONS HEREOF, AND I HAVE PERSONAL KNOWLEDGE OF THE MATTERS CONTAINED IN THIS REPORT.

I CERTIFY UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE FOREGOING IS TRUE AND CORRECT.

  
REGISTRANT LOBBYIST SIGNATURE

10/16/2017

DATE

NOTE: A Basic Guide to Lobbying Registration and Disclosure in the City of Irvine, and the required registration and reporting forms are available by calling the City Clerk's Office at (949) 724-6205, or online at [www.ci.irvine.ca.us](http://www.ci.irvine.ca.us).

# SAPETTO REAL ESTATE SOLUTIONS, INC.

---

October 16, 2017

Ms. Sharie Apodaca, CMC  
City Clerk  
City of Irvine  
P.O. Box 19575  
Irvine, California 92623

**RE: JULY 1, 2017 THROUGH SEPTEMBER 30, 2017 QUARTERLY LOBBYING REPORT**

Dear Ms. Apodaca:

Please find attached Sapetto Real Estate Solutions, Inc Quarterly Lobbying Report for period ending on September 30, 2017.

Thank you for processing on our behalf. Should you have any questions, please do not hesitate to contact us at (949) 252-0841.

Sincerely,



Pamela Sapetto  
Principal  
Sapetto Real Estate Solutions, Inc

Cc: Joe Crandall ([jcrandall@ci.irvine.ca.us](mailto:jcrandall@ci.irvine.ca.us))

Attachments: City of Irvine Lobbyist Quarterly Report of Activity ending September 30, 2017.



CITY CLERK'S OFFICE

LOBBYIST QUARTERLY REPORT OF ACTIVITY

INSTRUCTIONS:

Complete and return this form to: CITY OF IRVINE
City Clerk's Office
P.O. Box 19575
Irvine, CA 92623-9575

RECEIVED
CITY OF IRVINE
CITY CLERK'S OFFICE
2017 OCT 12 PM 2:29

CHECK APPLICABLE REPORTING PERIOD:

- Due April 15 (January 1 - March 31)
Due July 15 (April 1 - June 30)
[X] Due October 15 (July 1 - September 30)
Due January 15 (October 1 - December 31)

NOTE:

This report is required for lobbying activities for each Client for which compensation of \$10,000 or more was received during the applicable calendar quarter. There is no fee due with quarterly reports. However, if the report is not filed by the due date, it will be subject to a \$10/day delinquency fee per City Council Resolution 06-26.

SECTION 1 - REGISTRANT LOBBYIST INFORMATION

Form with fields: NAME OF REGISTRANT (STARPOINTE VENTURES), BUSINESS PHONE (949-622-0420), BUSINESS ADDRESS (19700 FAIRCHILD ROAD, SUITE 240), BUSINESS FAX (949-622-0423), CITY (IRVINE), STATE (CA), ZIP (92612), BUSINESS E-MAIL (TJ@STARPOINTEVENTURES.COM), DESCRIBE NATURE OF YOUR BUSINESS (REAL ESTATE CONSULTING), NAME/POSITION OF EACH CITY OFFICIAL OR CITY OFFICIAL'S RELATIVE WHO IS EMPLOYED BY THE REGISTRANT (NONE), IF REGISTRANT OR EMPLOYEE OF REGISTRANT IS A FORMER CITY OFFICIAL OR EMPLOYEE, LIST POSITION(S) HELD DURING THE PAST YEAR (NONE).

I AM FAMILIAR WITH THE PROVISIONS OF SECTION 1-6-107 OF THE IRVINE MUNICIPAL CODE. MY LOBBYING ACTIVITIES WILL NOT VIOLATE THOSE PROVISIONS.

T. Strach Jr.
REGISTRANT LOBBYIST SIGNATURE

10-12-17
DATE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each new Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each existing Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

EXISTING CLIENT

NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE			
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS			
CITY	STATE	ZIP				
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY						
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT						
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT						
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT						
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT						

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

HERITAGE FIELDS EL TORO, LLC

NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

PATRICK STRADER

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

MEETINGS WITH TRANSPORTATION COMMISSIONERS, PLANNING COMMISSIONERS AND CITY COUNCIL MEMBERS TO ADVOCATE FOR APPROVAL OF A VETERANS CEMETARY

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

IMPLEMENTATION AGREEMENT, ZONE CHANGE AND TRAFFIC STUDY (00719550-PZC).

OUTCOME OF CONTACT

ATTENDANCE AT SEPTEMBER 5, 2017 TRANSPORTATION COMMISSION HEARING, SEPTEMBER 7, 2017 PLANNING COMMISSION HEARING AND SEPTEMBER 26, 2017 CITY COUNCIL HEARING.

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

LBA REALTY

NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period. *This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED		
GREAT FAR EAST		
<input type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST		
TIM STRADER JR. AND PATRICK STRADER		
DESCRIPTION OF ISSUE/MUNICIPAL QUESTION		
MEETINGS WITH CITY COUNCILMEMBERS DISCUSSING THE ISSUES AND ADVOCATING SUPPORT FOR CITY COUNCIL OVERRIDE OF INCONSISTENCY DETERMINATION		
DATE OF CONTACT	CITY OFFICIAL CONTACTED	TITLE OF CITY OFFICIAL CONTACTED
BY THE AIRPORT	LOW USE COMMISSION FOR THE LANDMARK PROJECT	(00659728-PM/PC)
OUTCOME OF CONTACT		
ATTENDANCE AT THE JULY 11, 2017 AND JULY 25, 2017 CITY COUNCIL HEARINGS.		

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED		
<input type="checkbox"/> NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.		
NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST		
DESCRIPTION OF ISSUE/MUNICIPAL QUESTION		
DATE OF CONTACT	CITY OFFICIAL CONTACTED	TITLE OF CITY OFFICIAL CONTACTED
OUTCOME OF CONTACT		



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 4 - VERIFICATION OF REGISTRANT

I HAVE USED ALL REASONABLE DILIGENCE IN PREPARING THIS REPORT AND EACH OF THE SECTIONS HEREOF, AND I HAVE PERSONAL KNOWLEDGE OF THE MATTERS CONTAINED IN THIS REPORT.

I CERTIFY UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE FOREGOING IS TRUE AND CORRECT.

*T. Streed Jr.*

REGISTRANT LOBBYIST SIGNATURE

*10-12-17*

DATE

NOTE: A Basic Guide to Lobbying Registration and Disclosure in the City of Irvine, and the required registration and reporting forms are available by calling the City Clerk's Office at (949) 724-6205, or online at [www.ci.irvine.ca.us](http://www.ci.irvine.ca.us).